## Module 4: Finances \& Procurement

TEXAS DEPARTMENT OF AGRICULTURE

What are the federal programs my food bank is operating?

What are my food bank's costs/expenses that I can charge to the CSFP?

Things to consider:

Are these costs/expenses used to store, transport, and distribute CSFP?

What will be my direct charges to the CSFP?

What will I be charging indirectly to the CSFP?
2. I. Introduction
. II. Administrative Funding/Claims For Reimbursement
III. Allowable and Unallowable Costs
$\$$ IV. Direct and Indirect Cost
V. Procurement
? Questions

## Introduction: USDA Foods Team



## Introduction: <br> Program <br> Management

## Cristina Rodriguez

(512) 463-7444

Cristina.Rodriguez@TexasAgriculture.gov

Michelle Mitchell (832) 884-7720
michelle.mitchell@texasagriculture.gov

## Administrative Funding

$\square$ Congress appropriates funding for federal programs.

TDA receives Grant Award Documents (GADs) from USDA throughout the program year (PY) for CSFP due to the continuing resolution bill

Each GAD gets allocated to each CE based off the CE's caseload.

Each CE will receive their allocated funding amount via email

## Administrative Funding: GAD Sample


*Best Practice: Each CE should be tracking their allotted
funding amount.

## Administrative Funding: Claims for Reimbursement

## 01

TDA reimburses CEs for their actual, allowable costs of storing, transporting, and distributing USDA Foods, as administrative funds are available.

02

Monthly reimbursement claims must be entered into TX-UNPS in a timely manner.

03

TDA recommends
monthly claims be
submitted no later than 60 days after the claim month has ended.

04

All claims must be submitted no later than November 29 of the following PY.

Administrative Funding:
Claims for Reimbursement

- Submit Claims via TXUNPS
- Ensure your finance staff has a TXUNPS username
- General Information: Obtain data from your program staff (only need to fill out \#1 \& \#6)
-Reimbursable Costs: \#7 through \#13 will be filled out based on your monthly reimbursable worksheet

| Commodity Supplemental Food Program (CSFP) |  |
| :---: | :---: |
| General Information |  |
| 1. Number of Sub-Agencies: | 51 |
| 2. Participating Infants (0 thru 3 mos.): | 0 |
| 3. Participating Infants (4 thru 11 mos.): | 0 |
| 4. Participating Children (1 thru 5 yrs.): | 0 |
| 5. Participating Pregnant/Breastfeeding Women: | 0 |
| 6. Participating Elderly: | 2,947 |
| Reimbursable Costs |  |
| 7. Staff: | \$33,518.77 |
| 8. Facilities: | \$2,573.15 |
| 9. Equipment: | \$1,252.93 |
| 10. Transportation: | \$4,260.17 |
| 11. Outreach: | \$0.00 |
| 12. Nutrition Education: | \$0.00 |
| 13. Other (explain/itemize): | \$22,470.49 |
| Supplies, conference and travel |  |
| 14. Total CSFP Costs: | \$64,075.51 |
| Approved Reimbursement Amount: | \$28,737.28 |

## General Information

## Reimbursable Costs

## Administrative Funding

| Round | Date | GAD Amount | Claim Month | Claim Payment | Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Round 1 | 10/6/2022 | \$ 190,807.38 |  |  | \$ 190,807.38 |
|  |  |  | Oct-22 | \$ 87,288.67 | \$ 103,518.71 |
|  |  |  | Nov-22 | \$ 61,865.01 | \$ 41,653.70 |
| Round 2 | 1/5/2023 | \$ 117,188.07 |  |  | \$ 158,841.77 |
|  |  |  | Dec-22 | \$ 39,295.75 | \$ 119,546.02 |
|  |  |  | Jan-23 | \$ 59,092.50 | \$ 60,453.52 |
| Round 3 | 2/22/2023 | \$ 676,769.29 |  |  |  |
|  |  |  | Administrative Funding Balance Total |  | \$ 737,222.81 |

The $\$ 737,222.81$ will be reallocated to another CE

## Administrative Funding: Claims for Reimbursement Recap

| Current PY Claims | - CE submits their current PY claims for reimbursement in <br> TXUNPS from October - September |
| :---: | :---: |
| Reimbursement | - TDA reimburses each CE's monthly claims up to their total <br> GAD monies. |
| End of November | - TDA will close out all claims, CEs may no longer amend their <br> previous PY claims |
| If you don't use it, you |  |
| will lose it | - CEs that did not use their total GAD/administrative funding <br> allotment, will get it reallocated to CEs with a balance |

$$
\begin{gathered}
\text { Allowable \& } \\
\text { Unallowable Costs }
\end{gathered}
$$

## Allowable Costs:



## Allowable Costs



## Unallowable Costs



## Allowable \& Unallowable Costs

> Food Bank $A$ is having an agency conference and CSFP topics are covered.

Lunch and snacks were purchased for staff and attendees.

Are these costs allowable or unallowable to the federal programs?

## Allowable

## Allowable \& Unallowable Costs

Food Bank B purchases coffee \& cups for staff to use in their break room.

These items are used and consumed by all food bank staff daily.

The CFO may charge the coffee and cups to CSFP.

## Unallowable

## Allowable \& Unallowable Costs

The CSFP Agency Director used their vehicle to travel \& conduct a site monitor.

The Agency Director lost their mileage
form.

The CFO trusts the agency director \& charges the mileage
to CSFP. Is this allowable?

## Allowable \& Unallowable Costs



## Allowable \& Unallowable Costs



## Direct \& Indirect Costs

Identified as allowable expenses that can be fully traced to meet a specific goal for the federal program.

## Direct Costs

Allowable expenses may be charged at a rate of $100 \%$ to the federal program

Example: Boxes used for CSFP purposes only.

## Direct Costs



Tablets for CSFP use only

Hot spots for CSFP use only

Nutrition Education for CSFP use

Link2Feed/Oasis
if only using for
CSFP

Allowable Costs incurred for the purpose of multiple programs

This methodology entails applying a calculated indirect cost rate (i.e., pound distributed method)

Example: Boxes used for TEFAP \& CSFP

Utilities \& Facilities (pest control, water, energy, equipment maintenance)

## Indirect Cost Examples

Warehouse Salaries (forklift drivers, warehouse managers, Drivers)

Finance \& program staff

## Indirect Costs: Methodologies



Salaries: CEs may use a time study to determine percentage of time staff is working on a specific program. Must be Updated at least annually.

## Indirect Cost: Pounds Distributed



## Use the Pounds Distributed Method to Determine Indirect Cost Rates





1) Pull a report to show total number of pounds distributed from CE- by food type
2) Determine the number of pounds CEs are allowed to exclude from the total
3) Remove the allowable exclusions to calculate the adjusted total
4) Determine the Indirect Cost Rates associated with distributing TEFAP Foods, and with distribution NonUSDA Foods to TEFAP Agencies and CSFP.

## Indirect Cost: <br> Expense Detail Example

CEs enters direct + indirect costs on an Expense Detail/Journal Entries Report

TDA reviews during Administrative Reviews


## Indirect \& Direct Cost: Reimbursable Worksheet Example

|  |  |  | Total | cSFP | tefap | Non-USDA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. | Storage Facilities |  |  | 3.10\% | 25.19\% | 71.71\% |
|  | a. | Depreciation | 43,105.15 | 1,388.39 | 10,858.15 | 30,908.61 |
|  | b. | Uuilites | 23,107.99 | 717.49 | 5,820.88 | 16,569.62 |
|  | c. | Pest Control | 0.00 | 0.00 | 0.00 | 0.00 |
|  | d. | Trash removal | 2,051.91 | 63.71 | 516.87 | 1,471.33 |
|  | e. | Builiding Maintenance | 7,276.53 | 225.93 | 1,832.95 | 5,217.65 |
|  | f. | Off-site storage | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 9 | Liability Insurance | 0.00 | 0.00 | 0.00 | 0.00 |
|  | Total Facilities: |  | 75,541.58 | 2,345.52 | 19,028.85 | 54,167.21 |
|  |  |  |  |  |  |  |
|  | Equipment |  |  |  |  |  |
|  | a. | Telephones and pagers | 301.25 | 9.35 | 75.88 | 216.02 |
|  | b. | Copier | 0.00 | 0.00 | 0.00 | 0.00 |
|  | c. | Equipment Maintenance | 33,288.14 | 1,033.58 | 8,385.25 | 23,869.31 |
|  | d. | WH Equipment Depreciaion | 17,086.65 | 530.53 | 4,304.11 | 12,252.01 |
|  | e. | Other: (CSFP Boxes/Supplies) | 0.00 | 0.00 | n/a | n/a |
|  | Total Equipment: |  | 50,676.04 | 1,573.46 | 12,765.24 | 36,337.34 |
|  |  |  |  |  |  |  |
|  | Salaries |  |  |  |  |  |
|  | a. | Agency Realions | 20,288.30 | 13,729.51 | 6,558.79 | n/a |
|  | b. | Warehouse Operations | 23,289.16 | 3,000.12 | 20,289.04 | na |
|  | c. | Drivers | 17,910.21 | 5,746.92 | 12,163.29 | n/a |
|  | d. | Volunteer Coord. | 7,532.05 | 3,373.33 | 4,158.72 | n/a |
|  | e. | Allowable Overtime | 3,077.31 | 964.92 | 2,112.39 | n/a |
|  | f. | Other_temps | 0.00 | 0.00 | 0.00 | 0.00 |
|  | Total Salaries: |  | 72,097.03 | 26,814.80 | 45,282.23 | 0.00 |
|  |  |  |  |  |  |  |
|  | Transportation |  |  |  |  |  |
|  | a. | Commercial Freight | 0.00 | 0.00 | 0.00 | 0.00 |
|  | b. | Gas \& Oil | 41,748.11 | 1,296.26 | 10,516.31 | 29,935.54 |
|  | c. | Truck Maintenance | 23,415.45 | 727.04 | 5,898.33 | 16,790.08 |
|  | d. | Vehicle Insurance | 0.00 | 0.00 | 0.00 | 0.00 |
|  | e. | Vehicle Depreciation | 26,719.44 | 829.63 | 6,730.60 | 19,159.21 |
|  | f. | Employee Mileage (Agency Relations) | 15,120.53 | 469.49 | 3,808.85 | 10,842.19 |
|  | g. | Truck Lease | 10,420.83 | 323.56 | 2,625.00 | 7,472.27 |
|  | h. | Other - Truck Rental | 7,710.00 | 239.39 | 1,942.14 | 5,528.47 |
|  | Total Transportation: |  | 125,134.36 | 3,885.37 | 31,521.23 | 89,727.76 |
|  |  |  |  |  |  |  |
|  | Outreach |  |  |  |  |  |
|  | a. | CSFP Speeific Outreach | n/a | 0.00 | n/a | n/a |
|  |  |  |  |  |  |  |
|  | Total Outreach: |  | 0.00 | 0.00 | 0.00 | 0.00 |
|  |  |  |  |  |  |  |
|  | Nutrition Education |  |  |  |  |  |
|  | a. | CSFP Specific Nutrition Education Exp | 0.00 | 0.00 | n/a | 0.00 |

Indirect Cost: Worksheet \& Claims Example

Please submit CE's Claim for
Reimbursement Calculator

Outlines cost categories \& totals. Should match the CE's TXUNPS' Claims for Reimbursement.

CE's worksheet totals must match what is entered into TXUNPS.


## Indirect Cost Salaries: Time Study

## Food Bank - Week View Timesheet

| Timesheet for: |  |  |  |  | Monday, Octaber 21, 2019 |  |  | to |  | Saturday, October 26, 2019 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wевк 4 | Employee Name Job Title |  | Agency Relations |  | Task ${ }^{\text {H }}$ | Timesheet Approve Standard Pay Rat |  | \$0.00 |  |  |  |  |  |
| Date | Tasktil | Hows | 7entur | Hown |  | Hours | Task ${ }^{\text {W }}$ | Hours | Task ${ }^{\text {A }}$ | Hours | Tesk 10 | Hours | total |
| 10/21/2019 | CSfP Oistrubution | 0.50 | CSEP Distrubution | 1.00 |  |  |  |  |  |  |  |  | 1.50 |
| 10/22/2019 | TEFAP Legistes | 3.00 |  |  |  |  |  |  |  |  |  |  | 3.00 |
| 10/23/2019 |  |  |  |  |  |  |  |  |  |  |  |  | 0.00 |
| 10/24/2019 | csfe olstrubution | 8.00 |  |  |  |  |  |  |  |  |  |  | 8.00 |
| 10/25/2019 | Csep Distrubution | 7.50 | TEFAP Prop Work | 0.50 |  |  |  |  |  |  |  |  | 8.00 |
| 10/26/2019 |  |  |  |  |  |  |  |  |  |  |  |  | 0.00 |
| 10/27/2019 |  |  |  |  |  |  |  |  |  |  |  |  | 0.00 |
|  |  |  |  |  |  |  |  |  |  |  | Total |  | 20.50 |


| Employee signature: | Date: |
| :--- | :---: |
|  | $10 / 26 / 2019$ |
|  |  |
|  | Date: |
|  | $10 / 26 / 2019$ |


|  |  |
| :---: | :---: |
| TEFAP: | 3.5 |
| CSFP: | 17 |

## Indirect Cost: Salaries- Time Study

| Woak | From | To | Task 1 Hours | Task ${ }^{\text {a }}$ 2 Hours | Task ${ }^{\text {in }}$ Hours | Task | Task ${ }^{\text {Wh }}$ hours | Task ${ }^{\text {Pro Hours }}$ | TOT/y |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Week 1 | 9/30/2019 | 10/6/2019 | 12.00 | 0.50 | 1.00 | 0.00 | 0.00 | 0.00 | 13.50 |
| Waek 2 | 10/7/2019 | 10/12/2019 | 5.50 | 4.00 | 0.00 | 0.00 | 0.00 | 0.00 | 9.50 |
| Week 3 | 10/14/2019 | 10/19/2019 | 13.50 | 300 | 000 | 0.00 | 0.00 | 0.00 | 16.50 |
| Wsak 4 | 10/21/2019 | 10126/2019 | 18.00 | 1.50 | 0.00 | 0.00 | 0.00 | 0.00 | 20.50 |
| Weak 5 | 10/28/2019 | 11/2/2019 | 8.00 | 2.40 | 0.00 | 0.00 | 0.00 | 0.00 | 8.00 |
|  |  |  |  |  |  |  | Monthly Total Hours |  | 68.00 |

LILE DHAME

| TEFAP: | 22.5 |
| :---: | :---: |
| CSFP: | 45.5 |

- Individually, combine all Program hours (i.e., CSFP hours
- Divide each by 184 hours (total working hours in October)
- TEFAP: $22.5 / 184=12.22 \%$
- CSFP: 45.5/184=24.72\%

Procurement


## Procurement Policy

maintain a financia management system that provides accurate, current, and complete disclosure of the financial status of its

CEs are required to develop a written procurement procedure that includes all procurement methods, criteria for evaluating bids/proposals/quotes CSFP operations


## Overview of Procurement Methods

|  | Simplified Acquisition Threshold |
| :---: | :---: |
| $\leq \$ 50,000$ | $\$ 50,000^{*}$ |

Total Purchase Total Purchase Amount
Amount is
Equal to or Less $(\leq)$ than
$\$ 10,000(\$ 0.01$ to

$\$ 10,000))$$\quad$| Greater than $(>) \$ 10,000$ |
| :---: |
| $(=\$ 10,000.01$ or more $)$ |
| May choose |

is

Total Purchase Amount is
*While a CE is not required to follow formal procurement methods for purchases that do not exceed $\$ 50,000$, a CE may choose to use a formal procurement method.

## Informal Methods: Micro Purchase

A formal cost analysis is not required when a CE uses the micro-purchase method.

- The CE must have a method to document that the cost of the good and/or service is reasonable. Acceptable documentation includes, but is not limited to:
- Newspaper advertisements from various suppliers/vendors
- Online advertisements from various suppliers/vendors
- Documentation of phone quotes from various suppliers to include the following:


## Informal <br> Methods: Small <br> Purchase

An aggregate cost that is greater than $\$ 10,000$ and less than or equal to $\$ 50,000$.

Requires CEs to obtain at least three price quotations from an adequate number of qualified sources.

## Formal

 Methods: Competitive Sealed Bids (Invitation for Bids)An aggregate amount that exceeds the small purchase threshold, or $\$ 50,000$, CEs are required to follow formal procurement procedures.

> Bids are publicly solicited, using an Invitation for Bid (IFB), and are formally advertised to the general public.

Bids must be solicited from an adequate number of known suppliers, providing them sufficient response time before the date set for opening the bids.

## Formal

 Methods: Competitive Sealed Bids (Invitation for Bids)The IFB will include:

- any specifications and pertinent attachments, and
- must define the items or services for the contractor/bidder to properly respond;

A firm fixed-price contract award will be made in writing to the lowest responsive and responsible bidder. When specified in bidding documents, factors such as discounts, transportation costs, and life cycle costs must be considered in determining which bid is lowest.

Bids will be opened publicly at the time and place prescribed in the invitation for bids;

Any or all bids may be rejected if there is a sound, documented
reason.

An aggregate amount that exceeds the small purchase threshold, or $\$ 50,000$, CEs are required to follow formal procurement procedures.

## Formal Methods: <br> Request for <br> Proposal <br> (RFP)/Competitive Proposal

Competitive proposals are used when the conditions are not appropriate for the use of competitive sealed bids, such as when several factors are of equal or greater importance than price.

CEs following this procurement method must ensure the following conditions are met: Be publicized, Identify all the evaluation factors and their relative importance, be solicited from an adequate number of qualified sources (e.g., more than one vendor must submit an offer)

The CE must have a written method for conducting technical evaluations of the proposals received and for selecting vendors.

## Formal Methods: <br> Request for <br> Proposal <br> (RFP)/Competitive Proposal

A firm fixed-price contract or a cost-reimbursable contract will be awarded to the proposal that is most advantageous to the program, with the price and other factors considered. RFPs are generally more qualitative in nature.

The price must be the primary consideration when awarding a contract; however, a contract may be awarded to a proposal that is not the lowest in price.

In addition to price, the following factors may be considered: technical expertise, experience, years in business, marketing capabilities, etc.

## Noncompetitive Procurement Method: Inadequate Competition

Inadequate

## Competition

Sole Source

Public Emergency or Unexpected Emergency Situation

## Noncompetitive Procurement Method: Inadequate Competition

Inadequate Competition- After the CE has actively and appropriately attempted to solicit offers from multiple sources for a good/service, but the number of offers was less than expected.

Does not need TDA approval to award a bid

Ensure proper documentation is retained

# The good or service is only available from a single supplier/manufacturer/distributor. 

Noncompetitive Procurement Method: Sole Source

## Requires TDA approval

CE must verify the good/service can only be procured by a single source.

## Noncompetitive Procurement Method: Public Emergency/ Unexpected Emergency Situation

Will not permit a delay resulting from the additional time required for a competitive solicitation for the good and/or service.

## Requires TDA approval

CE must verify the good/service can only be procured by a single source.

To request approval to use a non-competitive method during an emergency, the CE must submit the Emergency/Sole Source Procurement Request Form found on the SquareMeals.org website.

## $\square=$ <br> How much administrative funding do I have to operate the CSFP

 for this current PY? *Refer to GADs sent by TDA.Am I claiming allowable expenses to the CSFP? Are these costs/expenses used to store, transport, and distribute CSFP?

What methodologies am I utilizing for my indirect cost rate and salaries?

Does my procurement policy incorporate the procurement methods, correct aggregate thresholds, bid protest procedures, evaluation criteria, methods for awarding the contract?


## Questions?

In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, sex, disability, age, or reprisal or retaliation for prior civil rights activity in any program or activity conducted or funded by USDA.

Persons with disabilities who require alternative means of communication for program information (e.g. Braille, large print, audiotape, American Sign Language, etc.), should contact the Agency (State or local) where they applied for benefits. Individuals who are deaf, hard of hearing or have speech disabilities may contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English

To file a program complaint of discrimination, complete the USDA Program Discrimination Complaint Form, (AD-3027) found online at: How to File a Complaint, and at any USDA office, or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by:
mail:
U.S. Department of Agriculture

Office of the Assistant Secretary for Civil Rights
1400 Independence Avenue, SW
Washington, D.C. 20250-9410;
fax: (202) 690-7442; or email: program.intake@usda.gov.
This institution is an equal opportunity provider.

## TEXAS DEPARTMENT OF AGRICULTURE

## COMMISSIONER SID MILLER

Food and Nutrition Division
Commodity Supplemental Food Program

This product was funded by USDA.
This institution is an equal opportunity provider.

